# STRATEGIC INSIGHTS FOR MEDIA AND EVENTS MARKET RESEARCH **WITH EMPANEL ONLINE**

Comprehensive Market Research targeting 300 high-level professionals (150 from both Australia and US) in C-suite and leadership roles in sustainability, technology, and investment/risk.

## **OBJECTIVE**

### To gather actionable insights on:

- Content preferences
- Advertising effectiveness
- Brand perception
- Market expansion opportunities

#### **KEY FINDINGS**

#### Content Preferences

Identified the most engaging content types for high-level professionals in carbon capture projects.

#### Ad Effectiveness

Determined the best advertising mediums and strategies for maximizing ad spend.

#### • Brand Perception

Measured brand awareness and differentiation within the market.

#### Market Expansion

Uncovered new opportunities and potential challenges for growth.

#### CONCLUSION

Partnering with Empanel Online empowered the company to make data-driven decisions, strengthening market position and driving growth. The comprehensive insights provided a competitive edge in a dynamic

# IMPACT



# CONTENT CREATION

Developed customized. engaging content to suit audience preferences.



#### **COMPETITIVE** 역 COMPETITIV BBB ADVANTAGE

Improved market positioning and understanding of



#### REVENUE GROWTH

Informed product innovations that increased service usage and drove revenue.



## STRATEGIC MARKET EXPANSION

Developed effective go-to-market strategies for new opportunities.



#### **COMMUNITY ENGAGEMENT**

Fostered community creation by utilizing research insights to enhance participation and retention.

#### **NEXT STEPS**

Future initiatives will expand research, integrate advanced analytics tools, and enhance community engagement strategies.



